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# BEFORE THE POSTAL REGULATORY COMMISSION WASHINGTON, D.C. 20268-0001

COMPETITIVE PRODUCT PRICES
PRIORITY MAIL CONTRACT 421 (MC2018-123)
NEGOTIATED SERVICE AGREEMENT

Docket No. CP2018-166

# USPS NOTICE OF CHANGE IN PRICES PURSUANT TO AMENDMENT TO PRIORITY MAIL CONTRACT 421

(April 26, 2018)

The Postal Service hereby provides notice that prices under Priority Mail

Contract 421, in the above-captioned proceeding, have changed as contemplated by
the contract's terms. A redacted version of the amendment to Priority Mail Contract 421
is provided in Attachment A, and the unredacted amendment is being filed under seal.

The amendment will become effective two business days after the day that the

Commission completes its review of this filing.

The Postal Service is also filing supporting financial documentation and a certified statement as required by 39 C.F.R. § 3015.5. The certified statement required by 39 C.F.R. § 3015.5(c)(2) is provided in Attachment B. A redacted version of the supporting financial documentation is included with this filing as a separate Excel file. The Postal Service's original application for non-public treatment in this docket is hereby incorporated by reference for the protection of these materials.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

By its attorney:

Elizabeth A. Reed

475 L'Enfant Plaza, SW Washington, D.C. 20260-1137 (202) 268-3179 Elizabeth.A.Reed@usps.gov April 26, 2018

# ATTACHMENT A REDACTED AMENDMENT TO PRIORITY MAIL CONTRACT 421

### AMENDMENT 1

OF

## SHIPPING SERVICES CONTRACT

### **BETWEEN**

## THE UNITED STATES POSTAL SERVICE

### AND

# REGARDING PRIORITY MAIL SERVICE

WHEREAS, the United States Postal Service (the "Postal Service") and ("Customer") entered into a Shipping Services Contract, Priority Mail Contract 421/Docket No. CP2018-166> regarding Priority Mail on January 4, 2018.

WHEREAS, the Parties desire to amend the terms in Section I.B and I.F (including Table 2) of the Contract.

NOW, THEREFORE, the Parties agree that the contract is hereby amended as detailed below. The existing contract remains unchanged in all other respects. This amendment shall become effective two (2) business days following the day on which the Commission issues all necessary regulatory approval.

[Replace Section I.B and I.F (including Table 2) as follows.]

#### I. Terms

- B. This contract applies to Customer's inbound and outbound packages (collectively "Contract Packages"), as follows:
  - 1. Priority Mail weight based packages
  - 2. Priority Mail Flat Rate Envelopes
  - 3. Priority Mail Flat Rate Boxes
  - 4. Priority Mail Regional Rate Boxes and
  - 5. Priority Mail packages
- F. Priority Mail Prices. As illustrated in Table 2 below, commencing on the effective date of this amendment, the following discounts off of published Priority Mail Commercial Plus prices shall apply to Customer's Contract packages.



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IN WITNESS WHEREOF, the Parties hereto have caused this amendment to be duly executed as of the later date below:

UNITED STATES POSTAL SERVICE
Signed by:
Printed Name: Dennis Nicoski
Title: Senior Vice President, Sales and Customer Relations
Date: 4918

# ATTACHMENT B SIGNED CERTIFICATION

## **Certification of Prices for Amendment to Priority Mail Contract 421**

I, Steven R. Phelps, Manager, Regulatory Reporting and Cost Analysis, Finance Department, am familiar with the prices and terms for the amendment to Priority Mail Contract 421. The amended prices and terms contained in this Contract were established by the Decision of the Governors of the United States Postal Service on the Establishment of Prices and Classifications for Domestic Competitive Agreements, Inbound International Competitive Agreements, and Other Non-Published Competitive Rates (Governors' Decision No. 11-6).

I hereby certify, based on the financial analysis provided herewith, that the amended prices are in compliance with 39 U.S.C § 3633 (a)(1), (2), and (3). They are expected to cover attributable costs. There should therefore be no subsidization of competitive products by market dominant products. The amended contract should not impair the ability of competitive products on the whole to cover an appropriate share of institutional costs.

Steven Phelps

Digitally signed by Steven Phelps DN: cn=Steven Phelps, o=Pricing and Costing, ou=Pricing, email=steven.r.phelps@usps.gov, c=US Date: 2018.04.26 13:23:56 -04'00'

Steven R. Phelps